



International Association for Corporate & Professional Recruitment

The International Association for Corporate & Professional Recruitment (IACPR) Small Search Firm Forums provide boutique search firms with an opportunity to discuss issues and share experiences in an environment of trust and confidentiality. Here past attendees tell us why they find these Forums of huge value to their business operations and client satisfaction.

"This is a trusted group of veterans sharing openly and honestly. Attendees are innovative boutiques that are willing to test and learn with new search concepts in assessment, client development and technologies." Clark Waterfall, Co-founder, BSG Team Ventures

"I was privileged to be a part of one of the very first small search firm meetings held by the IACPR. Running a solo practitioner executive search business in a highly focused niche, my interaction with other professionals in the search industry was limited. The Small Search Firm Forums have been an invaluable resource, providing new perspectives on my business and keeping me tuned into industry best practices. It is a priority meeting on each year's calendar." Kathy Freeman Godfrey, President, Kathy Freeman Company

"We are careful to invest in meetings and workshops that add value to our business. The IACPR conferences, especially the Spring Forum, is one event that always passes the value proposition test for us. Having the chance to openly discuss ideas about building the firm, creating success and solving business issues has paid huge dividends for our growing firm. The attendees are genuinely interested in sharing and exploring new ways to grow and prosper, and I find myself reaching out to many of the members throughout the year. We believe it's a small investment for the return received." Gary Preston, Co-Founder & Managing Partner, Preston | Reffett, LLC

"The IACPR Small Search Firm Forum is the cornerstone of value that IACPR delivers for me and many peer boutique firm owners. The sharing of ideas and best practices among veteran search professionals is unparalleled in its scope

and candor. Even after ten years I still come away from every session with new ideas and suggestions to improve our practice and grow the firm.” **Alan Kaplan
President & CEO, Kaplan & Associates, Inc.**

“This is a bright, vibrant group, and I have found that most of the problems that keep me up at night have already been solved by someone around the table. The forums are built around the most pressing issues faced by boutique search firms, and facilitated for the maximum number of take-aways on a variety of topics. There is nothing else like it.” **David Kinkead, President, Kinkead
Partners**

“I always look forward to the IACPR Forum because of the rich content of the discussions and the high quality of the recruiters that attend. It’s a chance to collaborate with my peers and set the course for my firm’s recruiting efforts for the coming year.” **Allen Tansil, Managing Partner, Handler & Associates**

“The IACPR Small Search Forums provide an environment where I can forge strong professional friendships with true peers, talk through the changing environment and learn about new approaches that enhance my search process and my business operations. The Forums are one of the strongest reasons to be an IACPR member.” **Rich Campbell, Co-Founder/Managing Director, Cameron
Carmichael**